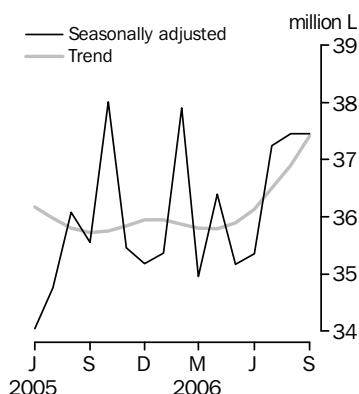


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) MON 6 NOV 2006

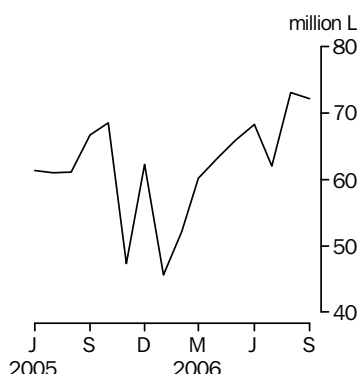
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Sep 2006 '000 L	Aug 2006 to Sep 2006 % change	Sep 2005 to Sep 2006 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	37 409	1.4	4.7
White table wine sales	18 865	1.6	7.7
Red and rosé table wine sales	13 126	1.0	1.2

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	37 452	—	5.3
White table wine sales	19 227	1.9	10.6
Red and rosé table wine sales	12 291	-8.9	-4.5

— nil or rounded to zero (including null cells)

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine increased 1.4% in September 2006.
- The trend estimate for domestic sales of white table wine rose by 1.6% in September 2006. The trend for red and rosé table wine increased 1.0% on August 2006.
- The trend estimate for other wine increased 1.4% in September 2006.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 37.5 million litres in September 2006, which remained unchanged on August 2006.
- The seasonally adjusted estimate for white table wine increased 1.9% on August 2006, while red and rosé table wine fell 8.9%.
- The seasonally adjusted estimate for other wine increased 16.5% in September 2006.

ORIGINAL ESTIMATES

- In original terms, 39.9 million litres of Australian produced wine were sold domestically by winemakers in September 2006, a decrease of 0.7% on August 2006, but an increase of 5.0% on September 2005.
- Exports of Australian produced wine in September 2006 decreased 1.4% on August 2006 to 72.1 million litres. Australia exported 740.4 million litres with a value of \$2.7 billion in the twelve months ending September 2006, an increase of 8.1% in volume, but a decrease of 0.4% in value over the corresponding period to September 2005.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

October 2006	5 December 2006
November 2006	10 January 2007
December 2006	7 February 2007
January 2007	6 March 2007
February 2007	4 April 2007
March 2007	9 May 2007

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CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

ANNUAL PRODUCTION AND INVENTORIES UPDATE

Preliminary results are now available from the 2005-06 annual wine collection which covers Australian winemakers who crushed 50 tonnes or more of grapes during the year. Results show a total of 1,364.7 million litres of beverage wine being produced in 2005-06, a decrease of 5.4% on the previous year. In the 2005-06 year, 1,852,617 tonnes of grapes were crushed, a decrease of 3.8% on the record crush of 2004-05 (1,925,490 tonnes). An estimated 1,045,918 tonnes of red grapes were crushed in 2005-06, while 806,699 tonnes of white grapes were crushed.

The scope of the inventory collection has been changed to include all winemakers who crush more than 400 tonnes annually or have domestic wine sales of 250,000 litres or more in either of the two previous years. Preliminary results for wine inventories show that at 30 June 2006, there was 2,120 million litres of wine held by Australian winemakers, a decrease of 1.5% on the 2,151 million litres held at 30 June 2005. The volume of stock held at 30 June 2006 includes 768 million litres of white wine and 1,187 million litres of red wine.

Detailed results from the 2005-06 annual wine collections will be included in the publication *Australian Wine and Grape Industry, 2006* (cat. no. 1329.0), which is scheduled for release on 29 January 2006.

.....

ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Peter Harper
Acting Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend for total sales of white table wine has increased 1.6% on August 2006, showing steady growth over the last twelve months. The trend for total red and rosé wine sales has increased for the last five months, after five months of decrease.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

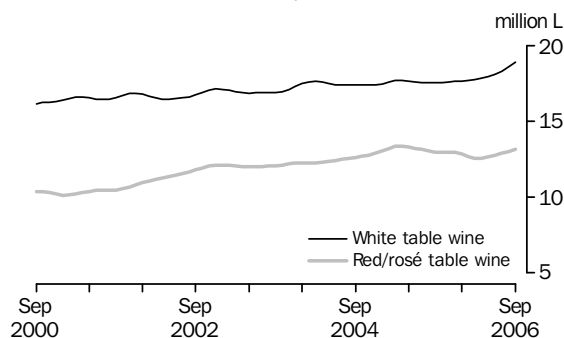


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 3.0% on August 2006, the seventh consecutive month of increase. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 2.2% in September 2006, the sixth consecutive month of increase.

TABLE WINE, Glass container less than 2 litres: Trend

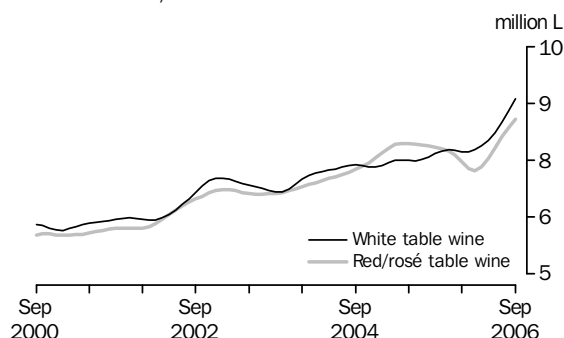
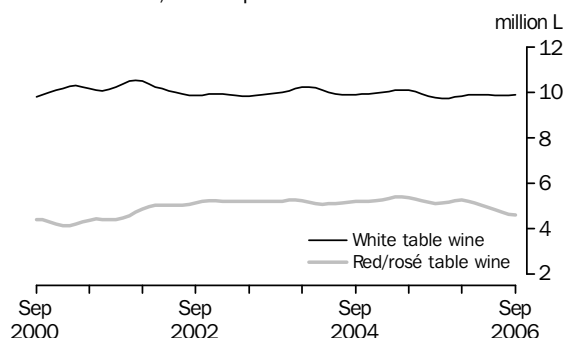


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs increased 0.4% on August 2006. The trend estimate for red and rosé wine sales in soft packs has fallen for the past eight months, with a decrease of 0.9% in September 2006.

TABLE WINE, Soft pack containers: Trend

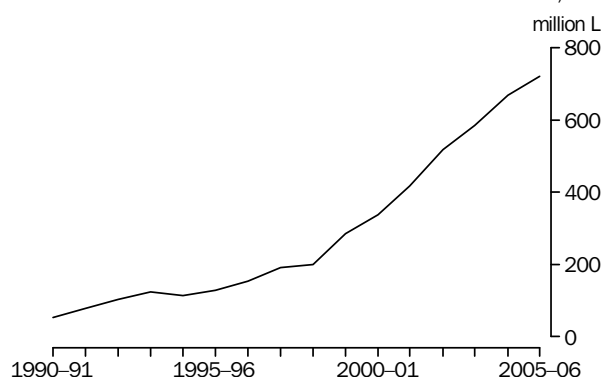


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in the quantity of exports of Australian produced wine over the last fifteen years. In 1990-91, 54.2 million litres of wine were exported. Exports grew rapidly to over 100 million litres in 1992-93 and between 1998-99 and 1999-2000 grew 41.8% to reach 284.9 million litres. Over the next three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports increased 12.7% in 2003-04 to 584.3 million litres and then rose 14.6% in 2004-05 to 669.7 million litres. Wine exports continued to rise in 2005-06, reaching 722.0 million litres, a 7.8% increase on 2004-05.

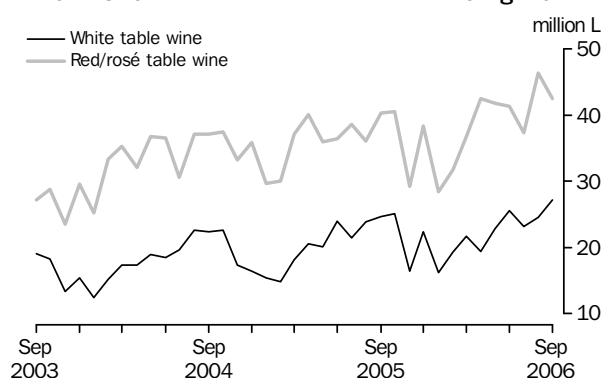
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 72.1 million litres of Australian produced wine were exported in September 2006, a decrease of 1.4% on August 2006, but an increase of 8.1% on September 2005. In September 2006, 27.2 million litres of Australian produced white table wine were exported, an increase of 10.7% on August 2006 and 10.4% on September 2005. Australia exported 42.5 million litres of Australian produced red and rosé table wine in September 2006, a decrease of 8.4% on August 2006, but an increase of 5.5% on September 2005.

EXPORTS OF TABLE WINE BY TYPE: **Original**

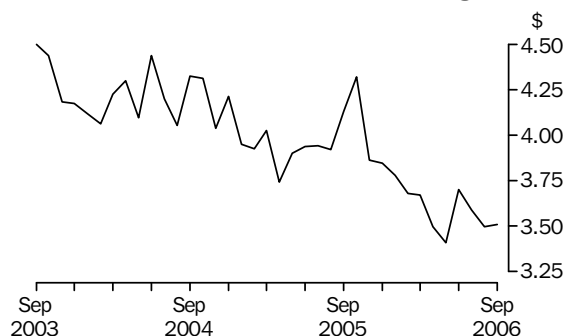


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 72.1 million litres of wine valued at \$253.0m were exported in September 2006, a decrease of 1.4% in quantity and 1.0% in value on August 2006. The average value of Australian wine exported in September 2006 was \$3.51 per litre, down from \$4.13 per litre in September 2005, but up from \$3.50 per litre in August 2006.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

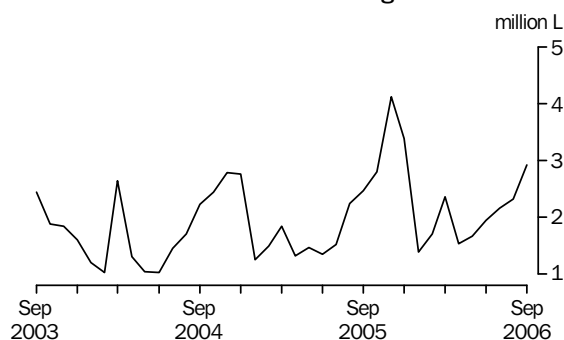
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For September, the value reported by the ABS was \$253.0m, while the AWBC value was \$272.9m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.9 million litres of wine, valued at \$27.0 million were imported in September 2006, an increase of 25.6% in quantity and 18.9% in value on August 2006. The average value of wine imports cleared for home consumption in September 2006 was \$9.24 per litre, up from \$9.07 per litre in September 2005.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2006 shows that wine available for consumption in Australia increased 4.5% on the same quarter in 2005. Domestic sales of Australian wine increased 3.7%, and wine imports increased 18.8%. Total disposals of Australian produced wine increased by 7.5% on the same quarter in 2005 with exports increasing by 9.8%.

	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	431 099	27 164	458 263	r721 986	r1 153 085
Sep qtr 2005	113 172	6 240	119 412	188 715	301 887
Sep qtr 2006	117 385	7 412	124 797	207 146	324 531

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DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 330	118 195	211 913	91 155	61 153	153 609	365 523	65 575	431 099
2005									
September	8 104	9 703	17 917	8 679	5 514	14 284	32 201	5 794	37 995
October	8 760	9 686	18 530	8 111	5 452	13 614	32 144	7 499	39 643
November	10 815	11 575	22 502	10 105	5 733	15 950	38 452	8 004	46 456
December	9 557	9 559	19 294	8 154	4 555	12 779	32 074	8 221	40 295
2006									
January	5 017	7 199	12 318	3 744	2 794	6 570	18 887	3 048	21 936
February	6 800	9 929	16 863	5 791	4 481	10 360	27 223	3 749	30 972
March	8 033	10 755	18 977	6 605	4 970	11 676	30 653	4 903	35 556
April	7 419	9 583	17 058	6 684	4 943	11 986	29 044	4 952	33 996
May	7 222	10 589	17 951	7 727	5 375	13 327	31 278	4 637	35 915
June	6 556	9 177	15 855	8 090	4 644	12 790	28 645	4 513	33 158
July	7 985	9 309	17 370	9 289	5 798	15 277	32 647	4 658	37 305
August	7 957	10 912	18 950	9 486	6 181	16 120	35 071	5 108	40 178
September	9 890	9 485	19 531	9 071	4 630	13 775	33 305	6 597	39 902
SEASONALLY ADJUSTED									
2005									
September	7 656	9 603	17 377	7 703	5 077	12 876	30 253	5 299	35 552
October	8 486	9 722	18 313	7 929	5 303	13 278	31 591	6 420	38 011
November	7 553	9 672	17 336	7 773	5 077	12 960	30 296	5 164	35 460
December	7 401	9 609	17 112	7 548	5 116	12 735	29 847	5 331	35 178
2006									
January	7 539	9 718	17 406	7 412	5 032	12 522	29 928	5 439	35 367
February	7 803	10 593	18 531	7 658	5 930	13 732	32 263	5 634	37 897
March	7 798	9 460	17 405	6 915	4 973	12 044	29 449	5 509	34 958
April	8 047	9 977	18 072	7 485	4 896	12 572	30 644	5 749	36 393
May	7 826	9 843	17 817	7 004	4 887	12 365	30 182	4 992	35 174
June	7 772	9 843	17 720	7 631	4 626	12 323	30 043	5 309	35 352
July	8 408	9 587	18 117	8 766	4 988	13 942	32 059	5 182	37 241
August	8 246	10 505	18 866	8 339	4 937	13 491	32 357	5 096	37 453
September	9 581	9 483	19 227	8 022	4 187	12 291	31 518	5 934	37 452
TREND									
2005									
September	7 647	9 761	17 521	7 788	5 118	12 968	30 489	5 230	35 719
October	7 706	9 723	17 545	7 758	5 124	12 951	30 496	5 246	35 742
November	7 730	9 729	17 578	7 706	5 180	12 963	30 541	5 305	35 846
December	7 720	9 776	17 618	7 612	5 240	12 944	30 562	5 385	35 947
2006									
January	7 691	9 840	17 655	7 463	5 257	12 831	30 486	5 459	35 945
February	7 690	9 883	17 697	7 321	5 220	12 669	30 366	5 505	35 871
March	7 727	9 903	17 750	7 266	5 149	12 558	30 308	5 489	35 797
April	7 812	9 894	17 822	7 344	5 051	12 549	30 371	5 421	35 792
May	7 938	9 877	17 928	7 534	4 938	12 631	30 559	5 341	35 900
June	8 103	9 863	18 081	7 775	4 829	12 762	30 843	5 293	36 136
July	8 325	9 862	18 308	8 013	4 735	12 902	31 210	5 298	36 508
August	8 579	9 854	18 562	8 211	4 638	12 997	31 559	5 343	36 902
September	8 838	9 890	18 865	8 389	4 595	13 126	31 991	5 418	37 409

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation(a)</i>	<i>Sparkling bulk fermentation(a)</i>	<i>Carbonated</i>	<i>Other wine products(b)</i>	<i>Vermouth</i>	<i>Brandy(c)</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	365 523	18 510	23 128	16 659	4 248	2 833	197	535
2005								
September	32 201	1 498	2 162	1 490	398	229	17	47
October	32 144	1 739	3 089	2 052	374	227	18	52
November	38 452	1 552	3 134	2 448	574	278	17	54
December	32 074	1 532	3 342	2 513	485	330	20	73
2006								
January	18 887	854	1 042	708	243	188	13	26
February	27 223	1 133	1 345	737	349	171	14	30
March	30 653	1 286	1 783	1 297	308	214	16	34
April	29 044	1 557	1 624	1 244	304	207	16	38
May	31 278	1 690	1 421	987	309	211	18	43
June	28 645	1 671	1 157	1 148	273	248	16	35
July	32 647	1 751	1 349	989	290	264	15	58
August	35 071	1 747	1 639	1 103	336	271	12	42
September	33 305	1 548	2 510	1 915	351	255	17	31

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2005						
September	140	301	27	641	388	1 498
October	252	345	34	607	502	1 739
November	132	364	29	719	308	1 552
December	153	410	55	608	306	1 532
2006						
January	91	151	20	389	203	854
February	103	173	16	545	295	1 133
March	109	236	27	634	279	1 286
April	123	286	22	786	340	1 557
May	168	312	34	799	378	1 690
June	139	344	39	716	431	1 671
July	165	314	36	821	415	1 751
August	143	371	44	803	387	1 747
September	np	323	np	639	380	1 548

np not available for publication but included in totals where applicable,
unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
Period							
QUANTITY ('000 L)							
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	r258 882	r445 447	r704 328	2 587	14 338	733	r721 986
2005							
July	21 471	38 553	60 023	138	817	37	61 015
August	23 825	36 054	59 880	204	900	54	61 037
September	24 618	40 273	64 891	167	1 578	28	66 663
October	25 177	40 577	65 754	151	2 524	49	68 478
November	16 422	29 241	45 663	165	1 473	80	47 382
December	22 376	38 332	60 708	231	1 274	54	62 267
2006							
January	16 268	28 391	44 659	196	683	98	45 637
February	19 306	31 695	51 001	257	828	40	52 127
March	21 711	36 826	58 537	185	1 314	95	60 131
April	19 368	42 435	61 803	346	906	47	63 102
May	r22 799	r41 772	r64 571	375	842	73	r65 861
June	25 540	41 298	66 838	171	1 198	80	68 286
July	r23 182	r37 321	r60 503	205	1 224	55	r61 988
August	r24 536	r46 388	r70 925	r312	r1 778	58	r73 074
September	27 167	42 492	69 659	452	1 902	71	72 084
VALUE (c) (\$'000)							
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	r863 265	r1 792 334	r2 655 599	15 229	81 138	4 366	r2 756 332
2005							
July	76 664	158 133	234 797	1 055	4 275	264	240 391
August	81 746	151 005	232 751	1 262	5 049	324	239 387
September	87 510	177 864	265 374	1 242	8 394	211	275 220
October	94 488	185 816	280 304	1 802	13 397	302	295 804
November	52 650	121 109	173 759	1 093	7 820	425	183 097
December	71 980	157 252	229 232	1 386	8 521	430	239 569
2006							
January	56 651	111 085	167 736	758	3 680	382	172 556
February	59 698	125 506	185 203	1 304	5 054	161	191 723
March	68 817	142 298	211 116	1 370	7 519	738	220 742
April	63 541	149 593	213 134	1 803	5 331	341	220 610
May	r69 051	r148 421	r217 472	1 160	5 470	342	r224 444
June	80 468	164 253	244 720	995	6 627	447	252 789
July	r75 125	r138 966	r214 091	1 112	6 960	280	r222 444
August	r77 597	r166 858	r244 456	r1 421	r9 415	365	r255 657
September	77 507	162 869	240 376	1 596	10 763	304	253 038

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
.....				
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2005-06	38	2 037	494	8 590
2005				
July	5	170	37	579
August	2	56	44	966
September	1	12	55	838
October	4	113	37	794
November	10	378	57	1 054
December	4	269	55	1 179
2006				
January	3	61	43	710
February	2	380	30	387
March	2	136	45	517
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	46	725

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—September 2006

	WINE TYPE						TOTAL WINE	
	<i>White</i>	<i>Red/rosé</i>	<i>Total</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value(c)</i>
	<i>table</i>	<i>table (b)</i>	<i>table</i>					
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	10 685	12 489	23 174	105	981	—	24 260	87 423
United States of America	6 918	13 326	20 245	30	77	—	20 352	65 571
Canada	1 626	4 227	5 853	54	93	—	6 000	29 245
Germany, Federal Republic of	260	1 374	1 634	—	5	—	1 638	3 952
New Zealand	2 029	1 749	3 778	54	248	45	4 125	11 299
Netherlands	967	1 082	2 049	—	1	—	2 051	6 173
Denmark	262	1 481	1 743	22	14	—	1 779	6 271
Belgium	881	1 027	1 909	1	21	—	1 931	3 654
China (excluding Taiwan Province)	98	795	893	—	15	—	908	2 745
Ireland	621	753	1 375	—	41	—	1 416	6 819
Sweden	173	650	824	—	16	—	840	3 588
Japan	271	592	863	—	290	—	1 153	6 127
France	313	183	496	72	20	24	611	1 146
Singapore	83	213	296	3	8	—	307	2 532
Hong Kong	79	183	262	6	8	—	276	1 720
Norway	22	452	474	—	—	—	474	2 030
Finland	84	208	292	—	1	1	294	1 312
United Arab Emirates	43	55	98	1	3	—	102	358
Malaysia	940	182	1 122	4	—	—	1 127	1 400
Taiwan (Province of China)	25	96	121	—	6	—	128	930
Total other countries(e)	784	1 376	2 160	99	55	1	2 315	8 744
Total all countries	27 167	42 492	69 659	452	1 902	71	72 084	253 038
IMPORTS (f)								
New Zealand	1 325	116	1 442	—	44	—	1 486	14 446
Italy	73	147	220	4	283	9	516	2 986
France	96	188	284	1	162	5	452	7 609
Portugal	9	41	50	—	—	22	73	224
Spain	5	24	29	7	108	1	145	723
Chile	40	1	42	—	—	8	49	192
Germany, Federal Republic of	33	13	45	—	7	28	80	326
South Africa	28	28	57	—	—	—	57	166
Total other countries(e)	8	32	39	—	19	5	64	315
Total All Countries	1 618	591	2 209	12	623	78	2 922	26 988

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	r393 869	10 819	27 655	254 092	6 987	r721 986	387 887
2005								
July	2 695	36 786	682	1 399	18 967	487	61 015	36 257
August	1 500	36 407	743	1 898	20 191	298	61 037	35 526
September	2 889	40 392	1 034	1 560	20 466	321	66 663	40 055
October	3 058	40 231	1 063	1 479	22 219	428	68 478	39 627
November	3 309	19 735	1 120	1 667	21 184	367	47 382	19 304
December	1 640	28 680	1 095	2 600	27 840	413	62 267	28 036
2006								
January	1 126	25 267	599	875	17 399	371	45 637	24 843
February	2 874	31 678	1 063	1 755	14 112	644	52 127	31 203
March	3 010	35 634	937	1 538	17 480	1 532	60 131	35 012
April	2 489	32 931	777	4 898	21 414	592	63 102	32 554
May	1 813	r32 379	848	6 029	24 126	667	r65 861	31 977
June	2 160	33 749	858	1 958	28 693	868	68 286	33 495
July	2 676	r36 101	728	3 501	r17 821	1 160	r61 988	r35 199
August	r3 158	r41 990	r3 104	r3 415	r20 933	473	r73 074	r41 463
September	4 332	36 253	1 836	2 623	26 360	681	72 084	35 235
VALUE (d) (\$'000)								
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	r1 328 861	76 232	109 242	1 110 959	26 294	2 756 332	1 301 480
2005								
July	10 044	124 810	4 750	8 013	90 812	1 961	240 391	121 340
August	6 414	125 828	5 378	9 617	90 609	1 541	239 387	122 433
September	10 627	142 941	6 480	8 731	104 596	1 845	275 220	140 775
October	14 244	152 319	6 670	8 614	111 312	2 645	295 804	149 187
November	14 132	64 036	7 779	9 146	86 125	1 879	183 097	62 451
December	6 844	92 299	7 316	11 543	119 674	1 892	239 569	90 232
2006								
January	4 157	83 584	4 393	4 885	73 701	1 837	172 556	81 499
February	7 615	104 626	6 091	7 503	63 302	2 586	191 723	102 786
March	8 404	121 401	8 046	9 268	71 242	2 381	220 742	118 914
April	6 987	101 173	5 551	10 825	93 664	2 410	220 610	99 525
May	7 416	r99 895	7 271	12 285	95 331	2 247	r224 444	97 749
June	7 860	115 950	6 507	8 811	110 592	3 069	252 789	114 589
July	7 683	r126 400	5 285	9 058	r70 712	3 306	r222 444	r123 218
August	r10 012	r135 102	r7 063	r12 926	r88 185	r2 369	r255 657	r132 789
September	12 254	125 306	6 016	12 291	94 863	2 308	253 038	121 583

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
2003-04	5 629	4 672	3 064	621	564	249	354	132	3 453	18 737
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	13 227	5 450	4 563	894	796	476	411	299	1 049	27 164
2005										
July	553	491	255	42	24	31	25	8	101	1 531
August	1 104	527	278	76	77	58	29	26	71	2 245
September	1 419	448	322	26	120	3	50	2	73	2 463
October	1 374	629	427	39	10	137	60	—	119	2 796
November	1 951	933	690	71	100	59	39	104	175	4 121
December	1 964	523	489	185	117	2	19	12	74	3 385
2006										
January	454	289	402	106	36	17	37	9	46	1 395
February	693	333	306	115	114	9	26	47	64	1 707
March	1 279	376	411	46	48	46	33	56	72	2 366
April	783	288	213	87	36	22	19	5	82	1 535
May	818	276	304	32	74	13	52	9	91	1 669
June	834	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	1 117	444	441	27	84	50	53	10	99	2 326
September	1 486	516	452	73	145	49	80	57	64	2 922

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
Period							
QUANTITY ('000 L)							
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	12 996	6 600	19 596	133	5 924	1 511	27 164
2005							
July	591	355	946	16	390	180	1 531
August	1 065	543	1 608	9	536	92	2 245
September	1 436	443	1 878	12	510	63	2 463
October	1 177	425	1 602	9	988	198	2 796
November	1 897	903	2 800	16	987	318	4 121
December	1 382	1 182	2 563	19	644	160	3 385
2006							
January	486	407	893	18	322	162	1 395
February	808	490	1 299	2	325	82	1 707
March	1 421	552	1 973	21	300	72	2 366
April	860	375	1 235	5	214	81	1 535
May	899	420	1 319	4	288	58	1 669
June	973	506	1 480	4	419	46	1 949
July	1 176	383	1 559	11	503	90	2 164
August	1 349	417	1 766	13	475	71	2 326
September	1 618	591	2 209	12	623	78	2 922
VALUE (c) (\$'000)							
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	105 647	39 562	145 209	1 107	80 716	7 154	234 186
2005							
July	4 806	2 930	7 736	163	5 118	770	13 787
August	8 887	4 277	13 164	43	6 425	426	20 059
September	11 315	2 877	14 191	97	7 763	289	22 341
October	8 451	2 799	11 251	189	10 405	1 078	22 923
November	14 710	4 778	19 488	97	10 466	1 665	31 716
December	10 625	4 579	15 204	148	10 255	762	26 369
2006							
January	4 703	2 292	6 996	129	6 236	729	14 089
February	7 660	2 564	10 224	21	4 318	327	14 891
March	12 208	3 146	15 354	87	4 553	290	20 284
April	7 174	2 804	9 978	42	4 347	345	14 711
May	7 696	3 007	10 703	56	4 751	277	15 788
June	7 412	3 508	10 920	33	6 079	197	17 229
July	9 930	3 336	13 265	88	4 504	400	18 257
August	10 993	4 200	15 193	192	6 902	412	22 699
September	14 478	4 328	18 807	93	7 702	386	26 988

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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